

Automotive Service Windward System Five



Windward System Five - Automotive Service Solutions

Windward System Five is a fully integrated point-of-sale software package that helps run your automotive sales and service business instead of just reporting on it.

The automotive parts and service business is tricky, mostly because it is comprised of two different types of business in one. In some cases, you will be dealing with selling inventory over the counter, and at other times, dealing with repairs on your customer's vehicles, open work orders and mechanics. While Windward System Five has many features that make it an exceptional program, the following are some of the special points that would be used by an automotive parts and repair shop:

Customer Vehicle Information

Not only can the Windward System Five track all the work done for a given customer, the actual vehicle can also be recorded on the invoice, allowing a complete repair history for one vehicle within a fleet of vehicles. If the customer drives onto the lot, you can find the customer name by searching for the vehicle number or plate number. In addition to just tracking the vehicle, the system will allow you to enter: serial number - make - model - year - mileage - and more.

I use the Parts and Inventory features along with the customer database. With Windward I can easily organize the make, model, license, serial number, year, type (4X4 or 2 wheel drive), and engine size. Windward organizes customers so easily; it is almost impossible to lose information about a customer,

Dale M. Toews
System Five User

Environment Levies

In several states, the government now levies additional flat taxes for tires and/or batteries. Instead of having to remember to "sell" a tax item, the items can be flagged as tire taxable, or battery taxable, and these environment taxes will appear on a separate line below the sub total on the invoice and be included in the grand total.

Streamlined Estimates

For simplicity, estimates are entered in exactly the same way as regular invoices and work orders. This reduces the learning time for staff using the system. While an estimate looks very similar to an invoice or work order, it will not effect inventory on hand, customer balances, or any general ledger account.

Track Labor and Mechanics

When labor is added to an invoice, you can specify the mechanic that performed the work, the number of hours worked, and the number of hours (or minutes) billed. Often, the time spent and the time billed might be different, and by gathering this information, you will be able to produce mechanic productivity reports.



Detailed Comments on Invoice

We have several different types of comments, depending upon the usage. The most common type is attaching a comment to a labor sale, detailing to the customer the work that was done, or other problems found that should be addressed in the future. Add private comments to the invoice that will not print on the customer's copy, but will give you some additional information about the job or service.

Supplier's Parts Support

Don't clutter your inventory system with hundreds of thousands of parts you don't use or need.

If the supplier or manufacturer has given you a disk with a list of part numbers, descriptions, cost prices and suggested list price, this information can be added into our auxiliary database and be available for you to search at all times. If you are searching for a part and it's not in your stock, but is found in the auxiliary database, you can quickly "drag" it over and add it to your system without having to retype all the information.

Track Materials for Service Work

The Windward System Five supports many different types of kits, also known as bill of materials, assemblies, or jobs. You could, for example, create a minor tune-up kit that when placed on the invoice will "explode" to show the oil, oil filter, air filter, spark plugs, and mechanics labor, complete with a comment.

The Windward System will maintain a detailed history, not just for each customer, but for each vehicle owned. This is especially important for commercial customers that have fleets of vehicles.

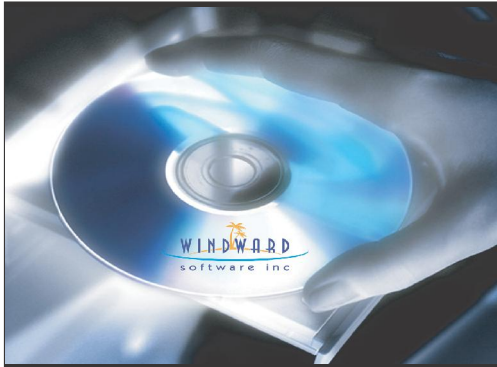
Tire Inventory Module

Designed especially for tires, the system allows you to enter the tire size, aspect ratio, and rim size into separate fields on the inventory record, and then also be able to search on those parameters.

Built to Last

After 23 years in the business, and servicing numerous automotive service businesses, we know that no two businesses are alike. We've seen many businesses make the wrong software purchase because a package had worked in another automotive service shop. Let us customize our software for your specific business.

Windward System Five



Gain Control of your Auto Parts & Service Business

Windward System Five

A fully integrated business software application that does more than keep your books - it runs your business!

With several thousand installations in 31 countries, Windward Software Inc. will be around to support you, add functionality to the product as your business evolves, and most importantly, help you gain control of your business. It's what we've been doing since 1984.

Windward Software Inc., is a software developer dedicated to providing the most flexible and user-friendly, fully-integrated business management system on the market. Windward System Five offers functionality to suit simple to complex business needs at a very competitive price.

Speak with a Windward representative today, and book a live demo appointment!

Windward Software Inc.
Suite 200 - 3547 Skaha Lake Rd
Penticton, BC V2A 7K2
Toll Free: 800.663.5750
Fax: 250.492.8886

**Free - no hassle
trial version
online!**

 autopartspos.wws5.com

Sales and Invoicing

- 99 pricing schedules customizable to individual customer accounts
- Create estimates, work orders, or invoices, and convert back and forth with ease
- Every entry automatically updates all the other modules of your system, eliminating the errors associated with duplicate entry
- Flexibility of handling cash sales and printing receipts, quickly and simply
- Easy tracking of customer purchase history, increasing service and sales
- Handles invoicing and special orders, reducing "hands on" requirements
- Accommodates complex commission structures, without complex supervision

Inventory & Warranty Tracking

- Real-time inventory tracking, even between multiple stores, helps optimize stock levels
- Automatic purchase order suggestion saves time and increases inventory efficiency
- 3D Matrix Option makes inventory handling easier
- Receive inventory to a specific job or work order, so items won't be "accidentally" sold
- Consignment, Floorplans, RMAs and more

Accounting

- Recommended by accountants for its detail and depth
- Exports to Caseware for your accountant at year end
- Flexibility to work in multiple months or multiple years at a time
- Flexibility to correct errors without a series of complex journal entries
- Fantastic drill down capability, giving you all the timely information you require
- Greatly reduces the time required for your Accountant to complete year-end

CRM (Customer Relationship Management)

- Search for customers by name, phone number, address, city, or other options
- Retains detailed history to help focus marketing opportunities
- Store documents, spreadsheets, pictures with the customer information
- Excellent customer service tool helps personalize your dealings with the customer

E-Commerce Solutions

- Put your store online in just minutes - it's that easy
- Flexible templates or design your own
- Orders are copied into Windward System Five to reduce errors
- Handles multiple tax calculations and shipping rules, saving time and headaches
- Search multiple store locations for inventory availability and shipping convenience

Reporting

- Real time & historical reports at your fingertips, when you need them
- Standard reports and customer reporting capabilities keeps you on top of the business
- Analyze your operation, so you can run the business, not have the business run you

Other Standard Features

- UPC bar code scanning and on-line price lookup helps speed throughput and eliminate errors at the checkout counter
- Security feature allows you to set access privileges by employee
- Flexible forms design - use existing forms or create new ones tailored to your business